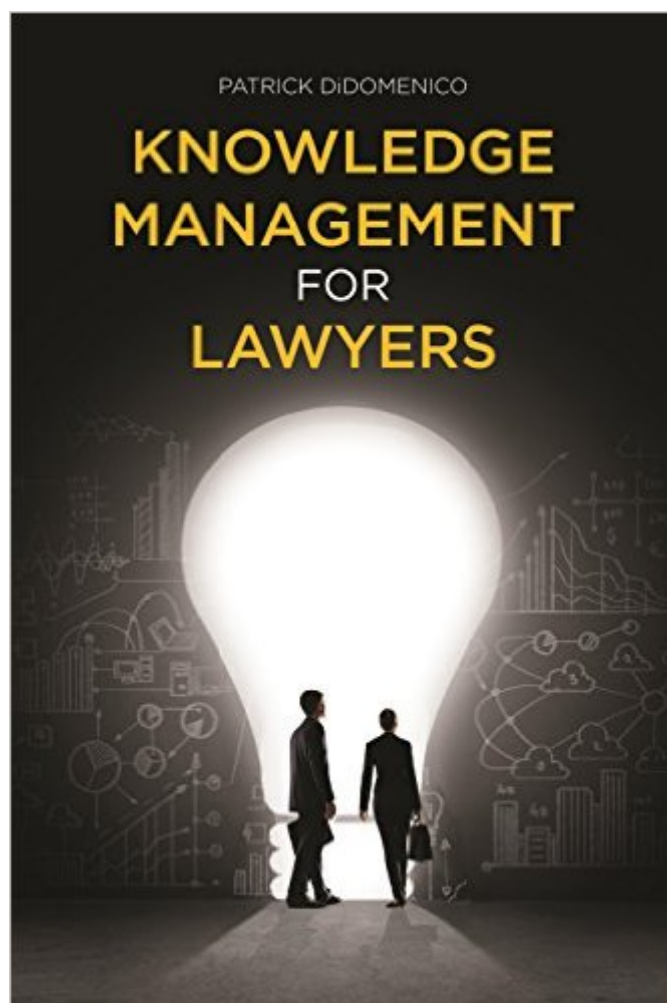


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# Knowledge Management For Lawyers



## Synopsis

Knowledge Management for Lawyers introduces readers to the core ideas behind KM. While there are no universally accepted definitions of Knowledge Management, this book breaks it down into three key elements: 1) who we know, 2) what we know, and 3) how we do things. According to the author, a recognized expert in the burgeoning field of KM, Knowledge Management at its heart is about connecting people with people, connecting people with knowledge and information, and, finally, helping people understand and implement the processes, procedures, and technologies that can help them and their law practices become more efficient and, ultimately, more profitable. In the "New Normal," KM has gone from being a "nice to have" to a "must have." Knowledge Management professionals are expanding their scope to include not only process improvement, but also legal project management, creating pricing and alternative fee arrangements, and assisting with the day-to-day business of running a law firm. Written in an accessible and jargon-free style that includes real-life case studies, this book is designed to help professionals tasked with implementing better KM strategies in their respective firms by introducing them to the fundamentals of KM ("Why KM, Why Now?") and providing them with practical strategies and tools to help them apply these principles in their respective workplaces and their professional lives in general.

## Book Information

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## Customer Reviews

As I was preparing to launch my knowledge management (KM) consulting firm, I read a number of articles and books. One of the most helpful resources was Patrick's book: Knowledge Management for Lawyers. It is a great book for both seasoned KM lawyers and those who are new to KM. It

explains the many facets of KM, provides great examples of KM experiences at law firms and other organizations, and sets out clear messages that can be used to help win over skeptical lawyers. In particular, I like how Patrick summed up the key points at the end of each chapter, making it easy to refer back to the book. All in all, a great KM resource.

The KM community is so full of great, generous, sharing people. This book is another example and has been one of the more helpful resources covering many aspects of KM for me. As one side does not fit all, this book clearly reveals key components and real life examples in building/maturing your KM model. A nice bonus as this book addresses a broad audience with targeted content by providing chapter previews, target audience and summary key points. This is beneficial when the entire team has a consistent set of talk points whether that be with the KM team, KM champions, or upper management. Great work!

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